

**Lake of the Ozarks  
COMMERCIAL TRANSACTIONS**

**SOLD By Year**

**Data Provided by the Julie Wilson Team 1-573-873-3352**

	2008	2009	2010
<b>Barnett</b>			
NUMBER OF TRANSACTIONS			1
SOLD VOLUME			35,000
AVG SOLD PRICE			35,000
AVG SQUARE FEET			2,944
AVG SOLD PRICE VS LIST PRICE			43.80%
<b>Camdenton</b>			
NUMBER OF TRANSACTIONS	9	9	7
SOLD VOLUME	4,597,500	2,425,000	631,900
AVG SOLD PRICE	510,833	269,444	90,271
AVG SQUARE FEET	3,000	28,984	2,554
AVG SOLD PRICE VS LIST PRICE	91.56%	84.56%	70.87%
<b>Climax Springs</b>			
NUMBER OF TRANSACTIONS	1	1	
SOLD VOLUME	1,550,000	380,000	
AVG SOLD PRICE	1,550,000	380,000	
AVG SQUARE FEET	100,000	2,738	
AVG SOLD PRICE VS LIST PRICE	96.88%	95.24%	
<b>Edwards</b>			
NUMBER OF TRANSACTIONS	1	1	1
SOLD VOLUME	215,000	76,000	150,000
AVG SOLD PRICE	215,000	76,000	150,000
AVG SQUARE FEET	3,200	2,400	2,400
AVG SOLD PRICE VS LIST PRICE	81.25%	101.33%	100.00%
<b>Eldon</b>			
NUMBER OF TRANSACTIONS	7	3	1
SOLD VOLUME	2,079,000	319,000	34,000
AVG SOLD PRICE	297,000	106,333	34,000
AVG SQUARE FEET	11,821	7,239	845
AVG SOLD PRICE VS LIST PRICE	76.50%	88.27%	87.18%
<b>Four Seasons</b>			
NUMBER OF TRANSACTIONS	1		
SOLD VOLUME	180,000		
AVG SOLD PRICE	180,000		
AVG SQUARE FEET	2,378		
AVG SOLD PRICE VS LIST PRICE	94.99%		
<b>Gravois Mills</b>			
NUMBER OF TRANSACTIONS	1	1	1
SOLD VOLUME	82,000	512,500	225,000
AVG SOLD PRICE	82,000	512,500	225,000

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AVG SQUARE FEET	5,000	5,000	40
AVG SOLD PRICE VS LIST PRICE	82.83%	93.18%	95.74%
<b>Greenview</b>			
NUMBER OF TRANSACTIONS		1	1
SOLD VOLUME		40,000	50,000
AVG SOLD PRICE		40,000	50,000
AVG SQUARE FEET		3,000	86,000
AVG SOLD PRICE VS LIST PRICE		89.09%	50.51%
<b>Iberia</b>			
NUMBER OF TRANSACTIONS			
SOLD VOLUME			
AVG SOLD PRICE			
AVG SQUARE FEET			
AVG SOLD PRICE VS LIST PRICE			
<b>Kaiser</b>			
NUMBER OF TRANSACTIONS	3	1	2
SOLD VOLUME	342,500	28,000	1,150,000
AVG SOLD PRICE	114,167	28,000	575,000
AVG SQUARE FEET	42,462	750	31,200
AVG SOLD PRICE VS LIST PRICE	92.54%	93.65%	92.02%
<b>Lake Ozark</b>			
NUMBER OF TRANSACTIONS	6	2	7
SOLD VOLUME	1,480,500	173,500	1,969,751
AVG SOLD PRICE	246,750	86,750	281,393
AVG SQUARE FEET	3,226	3,362	4,564
AVG SOLD PRICE VS LIST PRICE	90.01%	91.13%	91.77%
<b>Laurie</b>			
NUMBER OF TRANSACTIONS	4	2	1
SOLD VOLUME	889,000	385,000	25,000
AVG SOLD PRICE	222,250	192,500	25,000
AVG SQUARE FEET	2,750	5,050	4,980
AVG SOLD PRICE VS LIST PRICE	92.93%	79.21%	71.43%
<b>Linn Creek</b>			
NUMBER OF TRANSACTIONS	1		
SOLD VOLUME	740,000		
AVG SOLD PRICE	740,000		
AVG SQUARE FEET	9,500		
AVG SOLD PRICE VS LIST PRICE	100.00%		
<b>Macks Creek</b>			
NUMBER OF TRANSACTIONS		2	
SOLD VOLUME		235,000	

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AVG SOLD PRICE		117,500	
AVG SQUARE FEET		1,100	
AVG SOLD PRICE VS LIST PRICE		81.00%	
<b>Montreal</b>			
NUMBER OF TRANSACTIONS			
SOLD VOLUME			
AVG SOLD PRICE			
AVG SQUARE FEET			
AVG SOLD PRICE VS LIST PRICE			
<b>Olean</b>			
NUMBER OF TRANSACTIONS	1		
SOLD VOLUME	38,000		
AVG SOLD PRICE	38,000		
AVG SQUARE FEET	3,600		
AVG SOLD PRICE VS LIST PRICE	95.00%		
<b>Osage Beach</b>			
NUMBER OF TRANSACTIONS	8	3	7
SOLD VOLUME	5,380,000	1,674,780	6,787,500
AVG SOLD PRICE	672,500	558,260	969,643
AVG SQUARE FEET	25,691	2,713	29,320
AVG SOLD PRICE VS LIST PRICE	91.11%	79.72%	83.42%
<b>Out of Area</b>			
NUMBER OF TRANSACTIONS	2	1	
SOLD VOLUME	3,304,000	40,500	
AVG SOLD PRICE	1,652,000	40,500	
AVG SQUARE FEET	12,434	0	
AVG SOLD PRICE VS LIST PRICE	76.56%	45.00%	
<b>Porto Cima</b>			
NUMBER OF TRANSACTIONS			
SOLD VOLUME			
AVG SOLD PRICE			
AVG SQUARE FEET			
AVG SOLD PRICE VS LIST PRICE			
<b>Richland</b>			
NUMBER OF TRANSACTIONS		1	
SOLD VOLUME		35,000	
AVG SOLD PRICE		35,000	
AVG SQUARE FEET		1,728	
AVG SOLD PRICE VS LIST PRICE		87.72%	
<b>Rocky Mount</b>			
NUMBER OF TRANSACTIONS		1	

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SOLD VOLUME		55,000	
AVG SOLD PRICE		55,000	
AVG SQUARE FEET		2,880	
AVG SOLD PRICE VS LIST PRICE		55.56%	
<b>Russellville</b>			
NUMBER OF TRANSACTIONS	1		
SOLD VOLUME	395,000		
AVG SOLD PRICE	395,000		
AVG SQUARE FEET	2,387		
AVG SOLD PRICE VS LIST PRICE	89.98%		
<b>Stover</b>			
NUMBER OF TRANSACTIONS			2
SOLD VOLUME			114,500
AVG SOLD PRICE			57,250
AVG SQUARE FEET			4,750
AVG SOLD PRICE VS LIST PRICE			68.35%
<b>Sunrise Beach</b>			
NUMBER OF TRANSACTIONS	7	5	1
SOLD VOLUME	1,895,400	1,480,900	80,000
AVG SOLD PRICE	270,771	296,180	80,000
AVG SQUARE FEET	5,320	3,590	3,000
AVG SOLD PRICE VS LIST PRICE	88.98%	86.78%	80.81%
<b>Versailles</b>			
NUMBER OF TRANSACTIONS			1
SOLD VOLUME			64,500
AVG SOLD PRICE			64,500
AVG SQUARE FEET			1,700
AVG SOLD PRICE VS LIST PRICE			80.68%
<b>Warsaw</b>			
NUMBER OF TRANSACTIONS	1		
SOLD VOLUME	600,000		
AVG SOLD PRICE	600,000		
AVG SQUARE FEET	0		
AVG SOLD PRICE VS LIST PRICE	92.45%		
<b>Total NUMBER OF TRANSACTIONS</b>	<b>54</b>	<b>34</b>	<b>33</b>
<b>Total SOLD VOLUME</b>	<b>23,767,900</b>	<b>7,860,180</b>	<b>11,317,151</b>
<b>Total AVG SOLD PRICE</b>	<b>440,146</b>	<b>231,182</b>	<b>342,944</b>
<b>Total AVG SQUARE FEET</b>	<b>11,983</b>	<b>10,182</b>	<b>12,996</b>
<b>Total AVG SOLD PRICE VS LIST PRICE</b>	<b>88.65%</b>	<b>84.19%</b>	<b>80.40%</b>