

**LAKE OF THE OZARKS  
ALL TRANSACTIONS SOLD  
RESULTS BY YEAR**

**Data provided by the Julie Wilson Team 573-873-3352**

	2008	2009	2010
<b>LAKEFRONT HOMES</b>			
NUMBER OF TRANSACTIONS SOLD	504	525	513
TOTAL SOLD VOLUME	178,209,175	171,509,847	157,586,723
AVG SOLD PRICE	353,590	326,685	307,187
AVG % OF LIST PRICE VS SOLD PRICE	94.13%	93.07%	92.46%
<b>ALL OTHER RESIDENTIAL HOMES</b>			
NUMBER OF TRANSACTIONS SOLD	648	617	611
TOTAL SOLD VOLUME	84,203,594	72,389,452	67,456,152
AVG SOLD PRICE	129,944	117,325	110,403
AVG % OF LIST PRICE VS SOLD PRICE	94.60%	93.32%	93.14%
<b>LAKEFRONT LOTS-LAND</b>			
NUMBER OF TRANSACTIONS SOLD	76	50	41
TOTAL SOLD VOLUME	14,662,950	6,992,000	5,063,196
AVG SOLD PRICE	192,934	139,840	123,493
AVG % OF LIST PRICE VS SOLD PRICE	89.92%	84.08%	82.71%
<b>ALL OTHER LAND</b>			
NUMBER OF TRANSACTIONS SOLD	176	122	129
TOTAL SOLD VOLUME	9,374,956	5,503,970	6,481,194
AVG SOLD PRICE	53,267	45,115	50,242
AVG % OF LIST PRICE VS SOLD PRICE	87.12%	83.67%	84.25%
<b>CONDOS/VILLAS/TOWNHOMES</b>			
NUMBER OF TRANSACTIONS SOLD	576	472	472
TOTAL SOLD VOLUME	114,479,977	82,630,046	79,038,729
AVG SOLD PRICE	198,750	175,064	167,455
AVG % OF LIST PRICE VS SOLD PRICE	98.66%	96.14%	94.56%
<b>COMMERCIAL</b>			
NUMBER OF TRANSACTIONS SOLD	54	34	33
TOTAL SOLD VOLUME	23,767,900	7,860,180	11,317,151
AVG SOLD PRICE	440,146	231,182	342,944
AVG % OF LIST PRICE VS SOLD PRICE	88.65%	84.19%	80.40%
<b>FARMS</b>			
NUMBER OF TRANSACTIONS SOLD	10	20	7
TOTAL SOLD VOLUME	2,125,806	6,262,100	915,250
AVG SOLD PRICE	212,581	313,105	130,750
AVG % OF LIST PRICE VS SOLD PRICE	94.08%	91.89%	87.52%
<b>Total NUMBER OF TRANSACTIONS SOLD</b>	<b>2,044</b>	<b>1,840</b>	<b>1,806</b>
<b>Total TOTAL SOLD VOLUME</b>	<b>426,824,358</b>	<b>353,147,595</b>	<b>327,858,395</b>
<b>Total AVG SOLD PRICE</b>	<b>208,818</b>	<b>191,928</b>	<b>181,538</b>
<b>Total AVG % OF LIST PRICE VS SOLD PRICE</b>	<b>94.65%</b>	<b>92.90%</b>	<b>92.19%</b>